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## **The East Coast's Newest Auto Terminal Gets New Norfolk Southern Rail Service**

**PHILADELPHIA, March 11, 2020** – Glovis America has started operations at Norfolk Southern's (NS) South Philadelphia Navy Yard facility. The 140-acre NS facility, directly adjacent to PhilaPort's SouthPort Auto Terminal will receive domestically manufactured Hyundai and Kia cars. These vehicles are being transported from West Point, GA (Kia) and Montgomery, AL (Hyundai) via Norfolk Southern. The new daily rail service will facilitate the central distribution of 40,000 domestically produced cars with over 200,000 automobiles produced in South Korea and Mexico. Combining domestic and international processing and distribution at one location will create operational efficiencies. "This new service allows us to streamline our operations and makes us much more efficient", said Scott Cornell, COO, Glovis America. "We are always looking for ways to improve our KPIs, and this definitely accomplishes that for our customers."

"The significance of this new rail service cannot be overstated," said Jeff Theobald, PhilaPort Executive Director and CEO. "Now other domestic and international OEMs (Original Equipment Manufacturers) will see we have a new state-of-the-art facility that is accessible by daily rail service. It adds the final service we needed to have the best automobile facility on the East Coast."

This past October, PhilaPort opened its new \$110 million, 245-acre SouthPort Auto Terminal. The auto terminal completes PhilaPort's long-term commitment to Glovis America, DVR and their customers to have the best marine auto processing facility on the East Coast. The SouthPort Auto Terminal boasts many new advantages: 188,000 sq. ft. of VPC (Vehicle Processing Center) equipped with the latest technology, two deep water berths, a terminal yard which was raised above the 100-yard flood plain and ample capacity for additional OEMs.

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*PhilaPort, The Port of Philadelphia, is an independent agency of the Commonwealth of Pennsylvania charged with the management, maintenance, marketing and promotion of publicly-owned port facilities along the Delaware River in Philadelphia, as well as strategic planning throughout the port district. PhilaPort works with its terminal operators to modernize, expand and improve its facilities, and to market those facilities to prospect port users. Port cargoes and the activities they generate are responsible for thousands of direct and indirect jobs in the Philadelphia area and throughout Pennsylvania.*