

# Board of Directors Meeting

Wednesday, August 20, 2025

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**PhilaPort**  
THE PORT OF PHILADELPHIA

# **Public Session**

- 1. Public Comment**
- 2. Marketing: Monthly Progress Report**
- 3. Procurement Report : Monthly Progress Report**
- 4. Port Development**
- 5. Government & Public Affairs Report**

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# **Port Performance**

**Sean Mahoney**  
**Director Marketing**

# PhilaPort | Monthly Board Statistics

Month Name

July

## Grand Total (MTON)

Month Name	2025	2024	% Change
July	680,091	671,982	1% ↑

## Containers (TEU)

Month Name	2025	2024	% Change
July	82,974	76,403	9% ↑

## Breakbulk (MTON)

Month Name	2025	2024	% Change
July	64,486	75,331	-14% ↓

## Automobiles (Units)

Month Name	2025	2024	% Change
July	23,273	24,755	-6% ↓

## Liquid Bulk (MTON)

Month Name	2025	2024	% Change
July	60,998	70,798	-14% ↓

Month Name

Select all

January

February

March

April

May

June

July

## Grand Total (MTON)

2025	2024	% Change
4,574,939	4,432,479	3% ↑



## Containers (TEU)

2025	2024	% Change
545,107	496,285	10% ↑



## Automobiles (Units)

2025	2024	% Change
152,825	170,234	-10% ↓



## PhilaPort Ship Calls

Vessel Type	2025	2024	% Change
Barge	160	126	27% ↑
Ship	533	546	-2% ↓
<b>Total</b>	<b>693</b>	<b>672</b>	<b>3% ↑</b>



## Breakbulk (MTON)

2025	2024	% Change
592,930	677,528	-12% ↓



## Liquid Bulk (MTON)

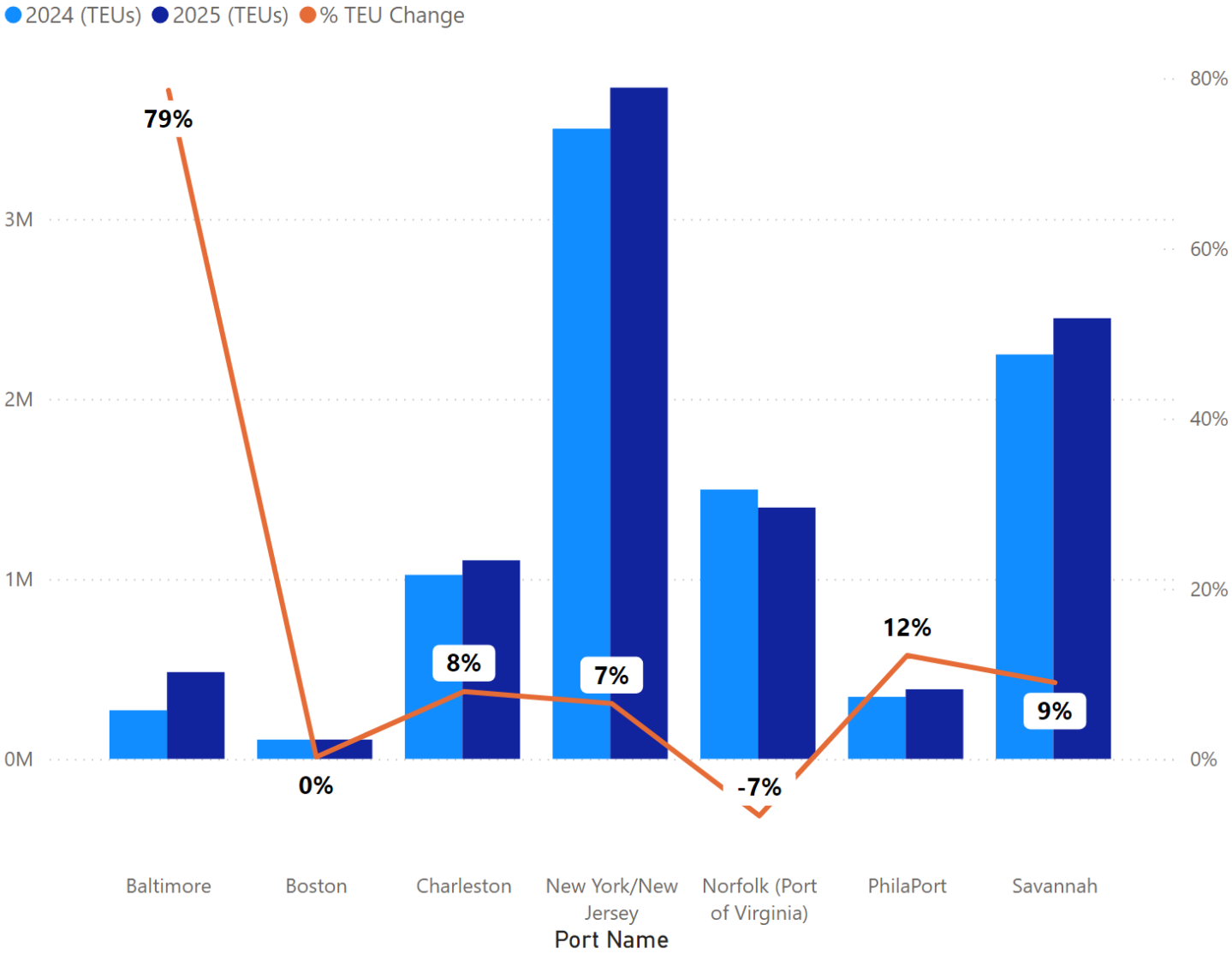
2025	2024	% Change
435,733	424,749	3% ↑



# PhilaPort | Comparison to Other U.S. Ports

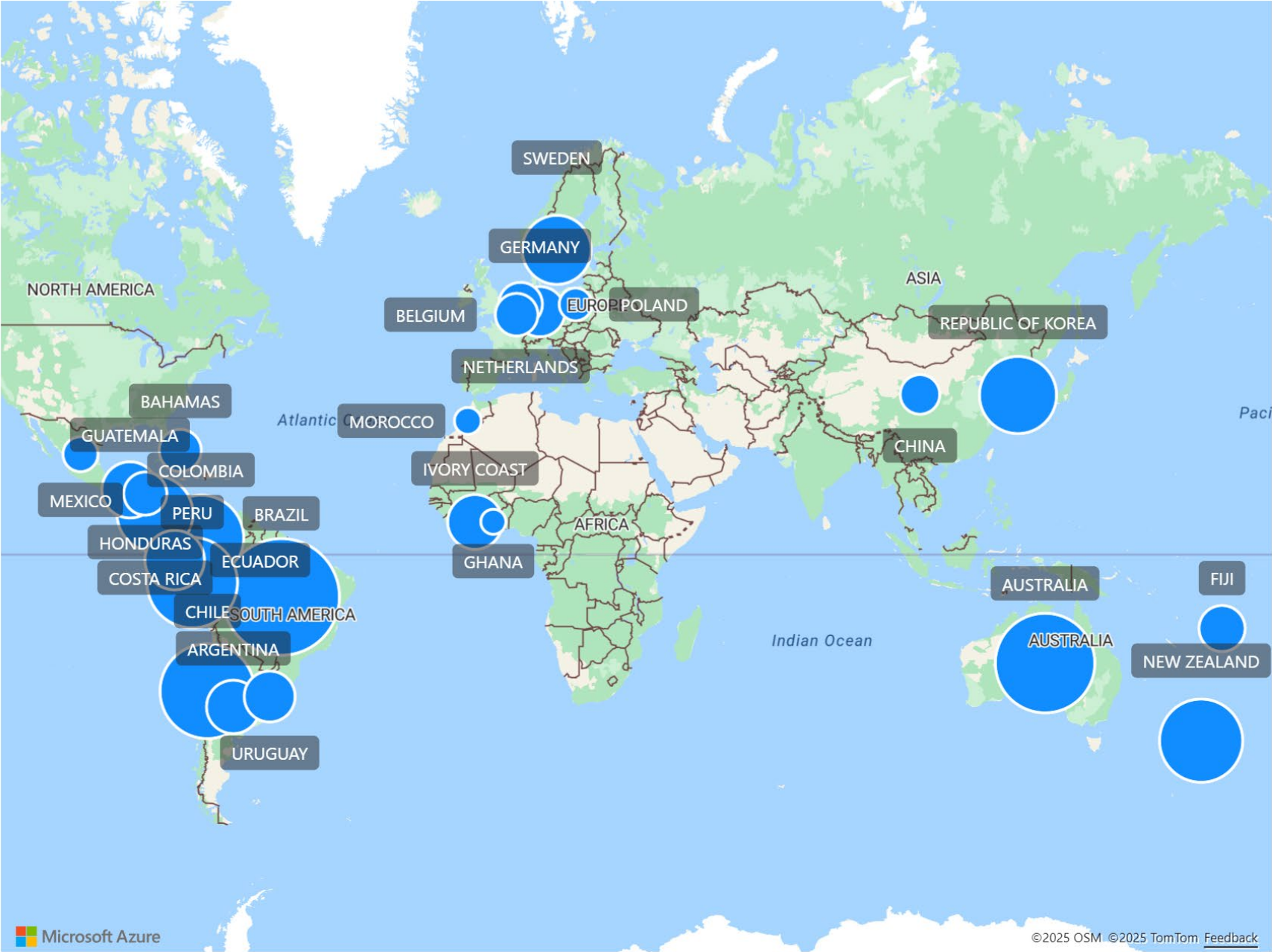
Port Name	2025 TEUs (YTD)	2024 TEUs	% Change
Baltimore	482,108	270,004	79% ↑
Boston	107,210	106,968	0% ↑
Charleston	1,103,290	1,022,460	8% ↑
New York/New Jersey	3,729,611	3,501,676	7% ↑
Norfolk (Port of Virginia)	1,396,549	1,496,566	-7% ↓
PhilaPort	386,710	344,807	12% ↑
US Trade (PIERS Estimate)	17,219,804	16,165,604	7% ↑

Month				
Select all	March	June	September	December
January	April	July	October	
February	May	August	November	





# PhilaPort's Top 25 Foreign Trading Partners between January-June 2025



Country	MTON % Share	TEU % Share	Tariff Rate
CHILE	8.4%	11.5%	10%
AUSTRALIA	9.5%	10.9%	10%
PERU	7.5%	9.6%	10%
BRAZIL	14.0%	8.5%	50%
COLOMBIA	6.5%	7.8%	10%
COSTA RICA	4.8%	6.8%	15%
NEW ZEALAND	6.1%	6.4%	15%
GUATEMALA	2.3%	4.1%	10%
GERMANY	1.7%	3.1%	15%
ECUADOR	2.6%	3.1%	15%
HONDURAS	1.2%	2.4%	10%
ARGENTINA	2.0%	2.1%	10%
URUGUAY	1.8%	1.9%	10%
NETHERLANDS	1.3%	1.5%	15%
POLAND	0.8%	1.4%	15%
BELGIUM	1.2%	1.3%	15%
IVORY COAST	2.1%	1.1%	15%
CHINA	1.1%	1.0%	30%
FIJI	1.4%	1.0%	15%
MOROCCO	0.7%	0.8%	10%
GHANA	0.7%	0.8%	15%
MEXICO	0.9%	0.4%	25%
SWEDEN	3.8%	0.2%	15%
BAHAMAS	1.2%	0.0%	10%
REPUBLIC OF KOREA	5.0%	0.0%	15%

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# **Procurement Update**

**Brian Gocial**  
**Director of Procurement/  
Deputy Chief Counsel**

# August 2025 Procurement Report

## Contract Awards

PROJECT	AMOUNT/FUNDING SOURCE	VENDOR	STATUS
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## Solicitations in Progress

PROJECT	FUNDS	PROCUREMENT TYPE	STATUS
25-010-0 - Clean Ports Grant: TMT STS Cranes	EPA Grant/Matching	RFP	Cancelled
25-030-P - Clean Ports Grant: ZE Tractors	EPA Grant/Matching	RFP	Negotiations
25-031-P - Clean Ports Grant: ZE Forklifts	EPA Grant/Matching	RFP	Negotiations
25-032-P - Clean Ports Grant: ZE Rail Switcher	EPA Grant/Matching	RFP	Negotiations
25-037-S – On Call Engineering	Operating	RFQ	Under Evaluation
25-062-S-QMP – Clean Ports Quality Assurance Plan	Operating	RFP	Proposals Due 9/12
25-062=S-STEPP – Clean Ports Clean Air Quality Plan	EPA Grant/Matching	RFP	Proposals Due 9/12
25-078-1 – TMT Milling & Paving	DGS	IFB	Bids Due 9/2

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# **Port Development Update**

**Jim Walsh**  
**Sr Dir Operations**

# Port Development Projects

Temperature Controlled Warehouse	<p>Construction Progressing on Schedule</p> <p>Substantial Completion 10/20/2025</p> <p>Final Completion 03/06/2026</p> <p>Sign Installed on Southern Exposure</p>								
Tioga Marine Terminal Warehouse/Gate	<p>Warehouse Design Completion: 12/12/2025</p> <p>Currently Reviewing Engineers Estimate</p> <p>Construction NTP Anticipated: March 2026</p> <p>Gate Design Completion: 3/13/2026</p> <p>Construction NTP: June 2026</p>								
Tioga Marine Terminal Cranes	<p>PhilaPort Issues RFP 4/01/2025</p> <p>Initial Industry Response Indicates Issues with BABA Compliance</p> <p>PhilaPort to Interviewed Each Firm and Verify Response</p> <p>PhilaPort Cancelled Bids and will Apply for a Waiver of BABA Compliance.</p>								
Southport Berth (Phase 1 & 2)	<p>BA (Biological Assessment) With National Marine Fisheries (expect comments 8/15)</p> <p>PhilaPort to Address Comments – Approval Anticipated September</p> <p>EA (Environmental Assessment) Draft to be Submitted to MARAD Week of 8/11</p> <p>BA Must be Complete to Officially Address EA – Approval Anticipated October</p> <p>USACE Permit Extension (Current Permit Expires End of 2025)</p> <table> <tr> <td>Solicitation</td><td>Q4 2025 or Early 2026</td></tr> <tr> <td>Channel Relocation</td><td>Q4 2025</td></tr> <tr> <td>North Wharf Bulkhead</td><td>Q4 2029</td></tr> <tr> <td>Berth 1/2 Construction (complete)</td><td>Q4 2029</td></tr> </table>	Solicitation	Q4 2025 or Early 2026	Channel Relocation	Q4 2025	North Wharf Bulkhead	Q4 2029	Berth 1/2 Construction (complete)	Q4 2029
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# **Government & Public Affairs**

**Ryan Mulvey**  
**Dir Government & Public Affairs**

# Government and Public Affairs Update

## The Reserve Component

8/19 Introduction to PhilaPort

Buy America Waiver Tioga Cranes, SouthPort Permitting, 50' Channel Initiative, Federal funding for Highway Infrastructure improvements.

## Media Inquires

Philadelphia Inquirer – Norfolk Southern Mustin Yard Acquisition

Professional Mariner Magazine – EPA Clean Ports update

Philadelphia Business Journal – Acquisition of 2906 S Columbus Blvd.

## PA Budget

Capital Budget Project Itemization Act of 2025-2026

Line item language to support PSP-2040 contained in both SB-292 and HB-1331

## CBP Securing Ports and America's Commerce and Economy (SPACE) Act

Bi-Partisan bill H.R. 4336, aims to ensure that Customs and Border Protection is adequately funded

Reduces financial burden on Ports for CBP equipment and infrastructure needs.

# Government and Public Affairs Update

## Tours and Events

7/17 Tour with Lehigh University

8/6 Coast Guard Birthday Luncheon

8/14 Baltimore Propeller Club Crab Feast

## Upcoming

9/25 - Namibia President Netumbo Nandi-Ndaitwah