

Board of Directors Meeting

Wednesday, October 19, 2025



PhilaPort
THE PORT OF PHILADELPHIA

Public Session

- 1. Public Comment**
- 2. Marketing: Monthly Progress Report**
- 3. Procurement Report : Monthly Progress Report**
- 4. Port Development**
- 5. Government & Public Affairs Report**

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Port Performance

Sean Mahoney
Director Marketing

PhilaPort | Monthly Board Statistics

Month Name

October

Grand Total (MTON)

Month Name	2025	2024	% Change
October	526,306	586,103	-10% ↓

Containers (TEU)

Month Name	2025	2024	% Change
October	69,774	63,281	10% ↑

Breakbulk (MTON)

Month Name	2025	2024	% Change
October	36,652	101,781	-64% ↓

Automobiles (Units)

Month Name	2025	2024	% Change
October	19,052	21,461	-11% ↓

Liquid Bulk (MTON)

Month Name	2025	2024	% Change
October	38,255	68,870	-44% ↓

Month Name

Select all

January

February

March

April

May

June

July

Grand Total (MTON)

2025	2024	% Change
5,732,947	5,629,979	2% ↑



Containers (TEU)

2025	2024	% Change
691,580	639,488	8% ↑



Automobiles (Units)

2025	2024	% Change
190,386	219,842	-13% ↓



PhilaPort Ship Calls

Vessel Type	2025	2024	% Change
Barge	199	166	20% ↑
Ship	677	694	-2% ↓
Total	876	860	2% ↑



Breakbulk (MTON)

2025	2024	% Change
692,315	810,439	-15% ↓



Liquid Bulk (MTON)

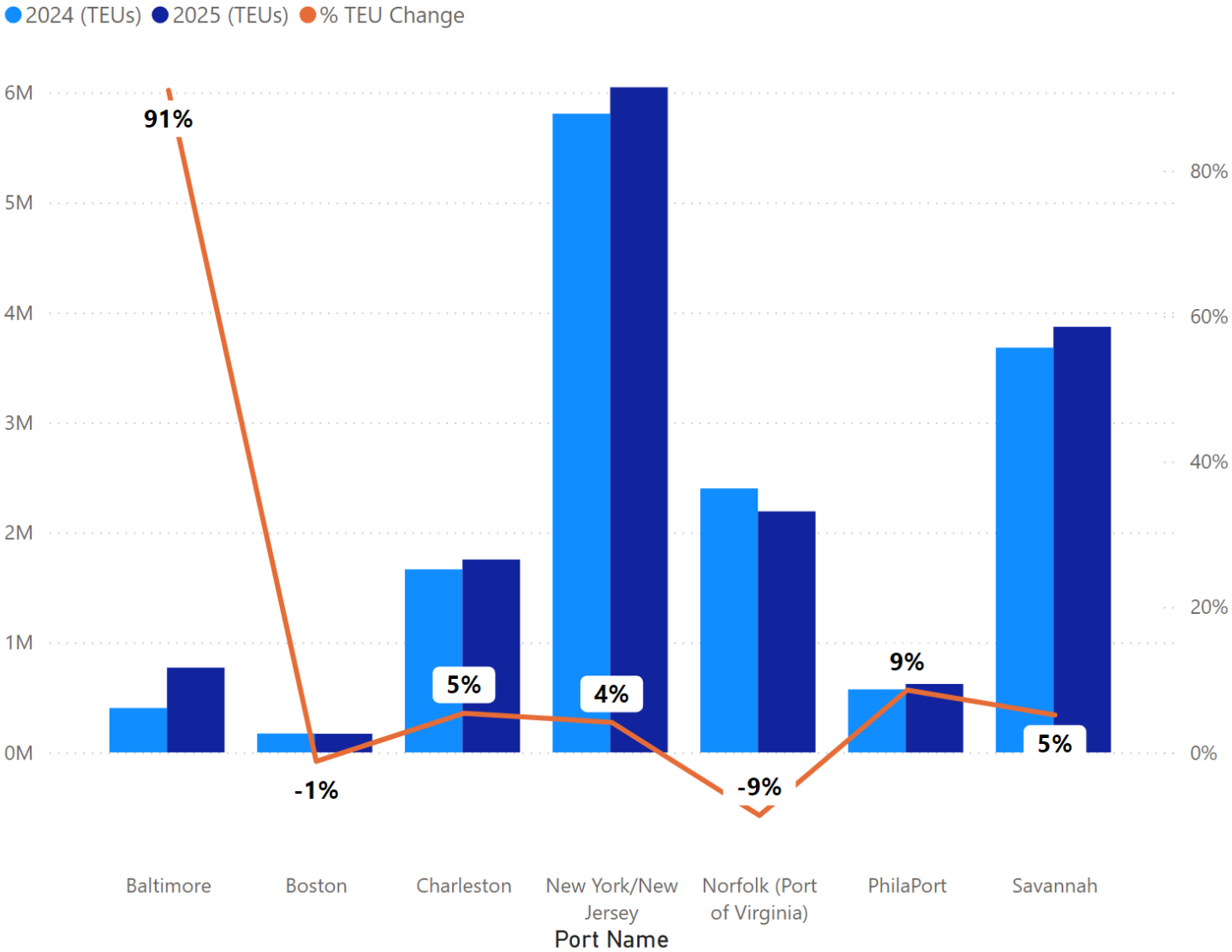
2025	2024	% Change
539,556	516,028	5% ↑



PhilaPort | Comparison to Other U.S. Ports

Port Name	2025 TEUs (YTD)	2024 TEUs	% Change
Baltimore	770,641	403,365	91% ↑
Boston	169,402	171,519	-1% ↓
Charleston	1,753,524	1,664,016	5% ↑
New York/New Jersey	6,047,395	5,807,559	4% ↑
Norfolk (Port of Virginia)	2,191,619	2,400,057	-9% ↓
PhilaPort	621,955	572,897	9% ↑
US Trade (PIERS Estimate)	27,918,242	26,724,160	4% ↑

Month				
Select all	March	June	September	December
January	April	July	October	
February	May	August	November	



Merck: Subzone #35B



- Industry: Pharmaceutical Manufacturing
- West Point site was initially designated in 1994. In 2016, the site was temporarily suspended by Merck's request.
 - 397 Approved Acreage
 - 107 Buildings
- Over 4,000 employed within the FTZ.
- Annual Revenue: \$64.2 Billion.
- Facility will be utilized for storage, manipulation, production/manufacturing, testing, research and development, quality control, filling, packaging, and distribution of active pharmaceutical ingredients, pharmaceutical products, vaccines, vaccine drug substances, and medical devices.
- Finished Product will be distributed domestically via Merck or external distribution centers or re-exported for global shipments.



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Procurement Update

Brian Gocial
**Director of Procurement/
Deputy Chief Counsel**

PROCUREMENT REPORT NOVEMBER 2025

AWARDS

<u>Project #</u>	<u>Description</u>	<u>Status</u>	<u>Details</u>	<u>Notes/Dates</u>
25-030-P	RFP for Zero Emissions Electric-Yard Tractors & Charging Stations	Fully Executed	Orange EV: \$9,422,875.00	FE 11/3/25
25-032-P	RFP for Zero-Emissions Electric Railcar Mover & Charging Station	Fully Executed	Hoffman Equipment Company: \$1,850,198.00	FE 11/3/25
25-062-S-HAT	Task Order to Hatch for Pier 96 Analysis	Fully Executed	Hatch: \$99,112.00	FE 11/6/25
25-094-P	Cruise Terminal - Bollards Purchase Order	Sole Source	Trelleborg: \$157,252.00.	NTP 11/10/25
25-095-P	Cruise Terminal - Fenders Purchase Order	Sole Source	Urethane Products Corporation: \$321,010.00	NTP 11/3/25
25-109-P	On Call Creative AV Services	Statewide Contract	Focus Media Services LLC: NTE \$50,000	emailed to AG 11-6-25
25-110-P	Cruise Terminal - Steel Piles	Sole Source	Nucor Skyline Steel LLC: \$717,299.04	NTP 11/3/25

SOLICITATIONS

<u>Project #</u>	<u>Description</u>	<u>Status</u>	<u>Details</u>	<u>Notes/Dates</u>
25-062-S-STEPP	RFP for Clean Air Quality Plan (CAQP)	Negotiations	Jacobs	Clean Ports Grant
25-037-S	RFQ for On-Call Engineering Services	Under Evaluation	41 proposals received	
25-047-1	IFB for Pier 84 Façade Repair	In process		DGS Funded
25-067-7	IFB for TMT Rail Infrastructure Repair	Pending Approval	IFB Under Review with PennDOT	Rail Freight Grant
25-105-P	RFP for Zero-Emissions Electric Forklifts & Charging Stations	Resolicited	Bid Mtg: 11/12/25; Proposals Due 12/5/25	Clean Ports Grant

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Port Development Update

Jim Walsh
Sr Dir Operations

Port Development Projects

Temperature Controlled Warehouse	Construction Progressing on Schedule Substantial Completion 10/20/2025 Final Completion 03/06/2026 Sign Installed on Southern Exposure								
Tioga Marine Terminal Warehouse/Gate	Warehouse Design Completion: 12/12/2025 Currently Reviewing Engineers Estimate Construction NTP Anticipated: March 2026 Gate Design Completion: 3/13/2026 Construction NTP: June 2026								
Tioga Marine Terminal Cranes	PhilaPort Issues RFP 4/01/2025 Initial Industry Response Indicates Issues with BABA Compliance PhilaPort Interviewed Each Firm and Verify Response PhilaPort Cancelled Bids and will Apply for a Waiver of BABA Compliance.								
Southport Berth (Phase 1 & 2)	BA (Biological Assessment) With National Marine Fisheries (comments received) PhilaPort to Address Comments – Approval Anticipated September EA (Environmental Assessment) Draft to be Submitted to MARAD Week of 8/11 BA Must be Complete to Officially Address EA – Approval Anticipated October USACE Permit Extension (Current Permit Expires End of 2025) <table> <tr> <td>Solicitation</td><td>Q4 2025 or Early 2026</td></tr> <tr> <td>Channel Relocation</td><td>Q4 2025</td></tr> <tr> <td>North Wharf Bulkhead</td><td>Q4 2029</td></tr> <tr> <td>Berth 1/2 Construction (complete)</td><td>Q1 2030</td></tr> </table>	Solicitation	Q4 2025 or Early 2026	Channel Relocation	Q4 2025	North Wharf Bulkhead	Q4 2029	Berth 1/2 Construction (complete)	Q1 2030
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Government & Public Affairs

Ryan Mulvey
Dir Government & Public Affairs

Government and Public Affairs Update

State Budget Passed

- \$50.1B budget passed ending the longest budget impasse in state history (135 days)
- HB-1331 (Capital Itemization Act)
- HB-1332 (Debt. Bill)

Federal Government Shutdown

- 43 day federal government shutdown ended 11/12
- Furloughed staff brought back to departments key to PhilaPort projects, FAA, MARAD, USACE

FAA/ Cruise

- Drafted letter on behalf of Senator McCormick
- Letter sent to FAA Administrator Bryan Bedford on 10/28
- Public comment period ends 11/20
- Meeting scheduled with McCormick staff on Thursday, 11/20

Tariffs

- China Tariffs paused for 1yr, effective 11/10
- Fees associated with Chinese built, owned or operated ships on hold

Government and Public Affairs Update

Media

- Professional Mariner Magazine
- PHL Business Journal
- Trade Periodicals

Port Tours

11-10 Villanova

11/19 Penn State

Events

10/22 – PA Transportation Advisory Council

10/23 – Ligouri Academy College and Career Fair

10/30 – 23rd Annual World Trade Center Awards Dinner

11/12 - Maritime Exchange for Delaware River and Bay Executive Meeting

11/20 – "Friend of Chile" awards dinner

10/23 – Liguori Academy Career and College Fair



Questions?