



**MINUTES OF THE BOARD OF DIRECTORS MEETING
December 17, 2025**

PhilaPort Board Members Present:

Chairman Michael Pearson, Rocky Bryan, Boise Butler, Robert Clark, David Cuff, Richard Lazer, David Maser, Warren Santone, James Shacklett, John Skoutelas, Ali Perelman

PhilaPort Staff Present:

Jeffrey Theobald, Edward Henderson, James Walsh, Brian Gocial, Yordania Almonte, George Hutchinson, Sean Mahoney, Ryan Mulvey, Hannah Mogaka

Commonwealth of Pennsylvania:

Denise Soisson

Others:

Paul Breeman, Dean Claxton, John Contrevo, Bill Keller, Patty Herrera, Eric Holt, Michael Holt, Phillip Holt, Mike Hogan, Kevin Levy, Kevin Mincey, Meredith Biggica, Max Tuttleman

Public Session:

Chairman Pearson convened a Public Session.

Public Presentations:

Sean Mahoney presented the Monthly Marketing Update
Brian Gocial presented the Procurement Updates
James Walsh presented the Port Development Updates
Ryan Mulvey presented the Government & Public Affairs Updates

The next order of business was the approval of the Board Meeting Minutes of November 19, 2025. The minutes were moved, seconded, and approved.

Resolution:

**2025–17 AUTHORIZATION TO ENTER INTO
ON-CALL MARKETING REPRESENTATIVES CONTRACT**

WHEREAS, the Philadelphia Regional Port Authority (“PhilaPort”) has been authorized, under Section 6 of the Act of July 10, 1989, P.L. 291, Sections 697.1 – 697.24 of the General Assembly of the Commonwealth of Pennsylvania (the “PRPA Act”) to make and enter into contracts with respect to port facilities, as such are defined in the PRPA Act, and generally in furtherance of its purposes as stated in the PRPA Act; and
WHEREAS, Section 11(d) of the PRPA Act sets out procedures whereby such contracts may be awarded for professional services in furtherance of the powers and duties of PhilaPort without competitive bidding; and

WHEREAS, the Board of PhilaPort has determined on the basis of information provided by its staff that there exists a need for international and domestic marketing representatives to provide effective marketing representatives to provide effective marketing of PhilaPort’ s facilities in said international markets; and

WHEREAS, the Board of PhilaPort has determined that an annual budget for the next two (2) years to retain marketing representatives in said regions is not to exceed \$152,540.00 per year (being the total amount of all contracts with projected services added therein) as shown in Exhibit “A”

NOW, THEREFORE BE IT RESOLVED:

1. That PhilaPort hereby authorizes its staff to enter into agreements necessary to retain marketing representatives for the next two years in an amount not to exceed \$152,540.00 per year.
2. That the Executive Director and CEO of PhilaPort, with the advice of Chief Counsel, is hereby authorized and directed to negotiate the specific terms and conditions of the agreement by which the services shall be provided as noted above, and the Executive Director and CEO is hereby authorized and directed to execute, acknowledge and deliver on behalf of PhilaPort any agreements, documents or other instruments as may be necessary to effectuate such agreements

There being no further public business to come before the board, the Public Session was adjourned.

Respectfully Submitted,

Yordania Almonte

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