

AUTHORIZATION TO ENTER INTO PROFESSIONAL SERVICES AGREEMENT

Philadelphia Regional Port Authority

**Resolution No. 2026- xx
July 15, 2026**

WHEREAS, the Philadelphia Regional Port Authority ("PhilaPort") has been authorized under Section 6 of the Act of July 10, 1989, P.L. 55 P.S. Sections 697.1 *et seq.* of the General Assembly of the Commonwealth of Pennsylvania (the "PRPA Act") to make and enter into contracts in furtherance of its purposes; and

WHEREAS, the PRPA Act authorizes PhilaPort to make and execute contracts and other instruments necessary or convenient for the conduct of its business and to the exercise of the powers of the authority pursuant to 55 P.S. Sections 6 (b)(12)(21); and,

WHEREAS, USI Insurance serves as PhilaPort's broker on a wide range of matters including insurance coverage and risks issues; and,

WHEREAS, USI Insurance is a full-service firm that possesses the requisite skill, knowledge and expertise to perform the services required; and

WHEREAS, the PhilaPort Board, based upon the information presented to it in the attached Exhibit "A" which is incorporated herein by reference authorizes PhilaPort Staff to negotiate, engage or otherwise enter into a Professional Services Agreement with the company for the purposes and terms set forth in Exhibit "A".

NOW, THEREFORE, BE IT RESOLVED:

1. That PhilaPort enter into a professional services agreement with the entity identified and set forth above in accordance with Exhibit "A".
2. The Executive Director and CEO of PhilaPort with the advice of Chief Counsel is hereby authorized and directed to negotiate the specific terms and conditions of the Agreement and to execute, acknowledge and deliver on behalf of PhilaPort any agreements, documents or other instruments as may be necessary to effectuate such arrangements.

AUTHORIZATION TO ENTER INTO PROFESSIONAL SERVICES AGREEMENT

Philadelphia Regional Port Authority

Resolution No. 2026-xx

July 15, 2026

MOVED:

SECONDED:

APPROVAL:

Qualified Majority Required: YES

Pearson*

Bryan**

Butler**

Clark*

Cuff**

Maser*

Shacklett**

Santone***

Perelman*

Skoutelas***

Gubernatorial Appointee*

Legislative Appointee**

Gubernatorial Appointee - County Recommendation **



EXHIBIT “A”

TO: PhilaPort Board of Directors

FROM: Colette A. Pete, Esquire

DATE: July 15, 2026

RE: Contract for Professional Services – USI

USI is currently PhilaPort’s broker for both property and casualty insurance having previously been awarded the contract through a competitively bid process. Over the past five (5) years, USI’s property and casualty teams have provided invaluable risk management and insurance advice on a broad range of potential risk exposures/risks including but not limited to Property Coverage, General Liability, Executive & Professional Risks, Cyber Risk, Environmental, and Claims & Risk Control to name a few. Their expertise and collaborative efforts have resulted in significant cost savings to PhilaPort. USI’s present contract is due to expire as of September 2026. For continuity of service involving ongoing matters and based upon USI’s proven track record as well as its familiarity with PhilaPort’s structure and processes, it is recommended that PhilaPort enter into a contract with USI for a five (5) year period under its current rate structure not to exceed the sum of One Hundred Fifty Thousand Dollars (\$150,000.00) per year and subject to such other terms as conditions as set forth in PhilaPort’s professional services contracts.

**AUTHORIZATION TO ENTER INTO PROFESSIONAL SERVICES AGREEMENT
WITH ROY DENMARK**

Philadelphia Regional Port Authority

**Resolution No. 2026-xx
July 15, 2026**

WHEREAS, the Philadelphia Regional Port Authority ("PhilaPort") has been authorized under Section 6 of the Act of July 10, 1989, P.L. 55 P.S. Sections 697.1 *et seq.* of the General Assembly of the Commonwealth of Pennsylvania (the "PRPA Act") to make and enter into contracts in furtherance of its purposes; and

WHEREAS, the PRPA Act authorizes PhilaPort to make and execute contracts and other instruments necessary or convenient for the conduct of its business and to the exercise of the powers of the authority pursuant to 55 P.S. Sections 6 (b)(12)(21); and,

WHEREAS, PhilaPort has certain ongoing and long-term port initiatives; and

WHEREAS, Roy Denmark is a prominent maritime consultant with a distinguished career possessing the requisite skill, knowledge and expertise to assist with PhilaPort's initiatives and to perform the services required; and

WHEREAS, the PhilaPort Board, based upon the information presented to it in the attached Exhibit "A" which is incorporated herein by reference authorizes PhilaPort Staff to enter into a Professional Services Agreement at a rate of Five-Thousand Dollars (\$5,000.00) per month for a one (1) year period and to negotiate such other terms and conditions as may be deemed necessary and appropriate and as set forth in Exhibit "A".

NOW, THEREFORE, BE IT RESOLVED:

1. That PhilaPort enter into a professional services agreement with the entity identified and set forth above in accordance with Exhibit "A".
2. The Executive Director and CEO of PhilaPort with the advice of Chief Counsel is hereby authorized and directed to negotiate the specific terms and conditions of the Agreement and to execute, acknowledge and deliver on behalf of PhilaPort any agreements, documents or other instruments as may be necessary to effectuate such arrangements.

**AUTHORIZATION TO ENTER INTO PROFESSIONAL SERVICES
AGREEMENT WITH ROY DENMARK**

**Philadelphia Regional Port Authority
Resolution No. 2026-xx
July 15, 2026**

MOVED:

SECONDED:

APPROVAL:

Qualified Majority Required: YES

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Legislative Appointee**

Gubernatorial Appointee - County Recommendation **

EXHIBIT "A"

TO: PhilaPort Board of Directors

FROM: James B. Walsh, Senior Director of Operations 

DATE: July 15, 2026

RE: Contract for Professional Services – Roy Denmark

Roy Denmark is a prominent maritime consultant and former federal executive having had a distinguished career with the U.S. Army Corps of Engineers. Mr. Denmark's professional background makes him uniquely qualified to assist PhilaPort in positioning itself to meet its port initiatives and continued growth. Consistent with this objective, it is recommended that Mr. Roy Denmark be engaged to provide the following scope of services:

1. Army Corps Coordination

- Advise PhilaPort on all matters involving the U.S. Army Corps of Engineers.
- Participate in meetings, strategy sessions, and agency coordination efforts.
- Assist in identifying permitting requirements, schedules, risks, and opportunities.

2. Southport Expansion Permitting

- Provide guidance and support related to permitting and approvals for the Southport Expansion project.
- Assist with federal review processes, stakeholder coordination, and regulatory strategy.
- Support efforts to advance project approvals and maintain project schedules.

3. Benjamin Franklin Bridge Channel Realignment

- Advise on permitting, engineering review coordination, and federal approvals associated with channel realignment activities beneath and adjacent to the Benjamin Franklin Bridge.
- Assist in coordination with the Army Corps and other regulatory agencies.

4. Marcus Hook Anchorage Permitting

- Support the development, permitting, and approval process for the Marcus Hook Anchorage project.
- Coordinate with federal agencies and stakeholders to advance required approvals.



5. Federal Agency Engagement

- Assist PhilaPort in coordinating with federal agencies including, but not limited to, the U.S. Army Corps of Engineers, U.S. Coast Guard, NOAA, MARAD, EPA, and other agencies as required.
- Facilitate communication and help resolve regulatory or permitting issues.

6. Strategic Maritime Infrastructure Support

- Provide advice regarding dredging, navigation, waterfront infrastructure, marine terminal development, berth construction, and related maritime projects.
- Identify opportunities to streamline approvals and advance project delivery.

7. Reporting

- Provide periodic updates to PhilaPort leadership regarding permitting status, agency engagement, project risks, and recommended actions.

Deliverables

- Strategic permitting guidance and recommendations.
- Meeting participation and agency coordination.
- Written summaries and status updates as requested.
- Assistance in advancing federal approvals necessary to move PhilaPort projects forward.

AUTHORIZATION TO RETAIN LEGAL CONSULTANT – PROFESSIONAL SERVICES

Philadelphia Regional Port Authority

Resolution No. 2026-__

July 15, 2026

WHEREAS, the Philadelphia Regional Port Authority (the "Authority") has been authorized under Section 6 of the Act of July 10, 1989, P.L. 55 P.S. Sections 697.1 - 697.24 of the General Assembly of the Commonwealth of Pennsylvania (the "PRPA Act") to make and enter into contracts in furtherance of its purposes; and

WHEREAS, Section 11(d) of the PRPA Act sets out procedures whereby such contracts may be awarded for professional services in furtherance of the powers and duties of the Authority without competitive bidding; and

WHEREAS, the Board of the Authority, based upon the information presented to it attached hereto as Exhibit "A" and incorporated by reference, has determined to retain and engage the legal services of Brian S. Gocial, Esquire, Gocial Law, LLC, on an "On-Call" basis;

NOW, THEREFORE, BE IT RESOLVED:

1. That the Authority enter into an Agreement with Brian S. Gocial, Esquire, Gocial Law, LLC, to serve as On-Call legal counsel to PhilaPort.
2. The Executive Director of the Authority, with the advice of its Chief Counsel, is hereby authorized and directed to negotiate the specific terms and conditions of the agreements by which the services shall be provided as noted above, and the Executive Director is hereby authorized and directed to execute, acknowledge and deliver on behalf of the Authority any agreements, documents or other instruments as may be necessary to effectuate such arrangements.

AUTHORIZATION TO RETAIN LEGAL CONSULTANT – PROFESSIONAL SERVICES

**Philadelphia Regional Port Authority
Resolution No. 2026-xx
July 15, 2026**

MOVED:

SECONDED:

APPROVAL:

Qualified Majority Required: YES

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Gubernatorial Appointee - County Recommendation **



Memorandum

To: PhilaPort Board of Directors

From: Colette Pete, Chief Counsel

Date: July 15, 2026

RE: Justification to Enter Into Professional Services Agreement with
Brian S. Gocial, Esquire, Gocial Law, LLC

PhilaPort requests authorization and approval to retain and engage the legal services of Brian S. Gocial, Esquire, Gocial Law, LLC, on an ongoing, as-needed basis to provide legal counsel and representation in matters affecting PhilaPort and to assist in protecting and advancing PhilaPort's interests.

Mr. Gocial has served PhilaPort for more than ten years in a variety of legal, procurement, and operational capacities. Most recently, he served as PhilaPort's Deputy Chief Counsel and Director of Procurement. Throughout his tenure, Mr. Gocial demonstrated extensive institutional knowledge, sound legal judgment, and a deep understanding of PhilaPort's business operations, strategic initiatives, and regulatory environment.

Given his experience and familiarity with PhilaPort's legal and procurement matters, Mr. Gocial continues to be a valuable resource to the organization. It is anticipated that he will provide ongoing support to PhilaPort's Legal and Procurement Departments, including advising on procurement matters, contract review and negotiation, policy development, regulatory compliance, litigation support, and other legal issues as they arise.

Accordingly, I recommend the engagement of Brian S. Gocial, Esquire, Gocial Law, LLC, at a rate of \$400 per hour. This rate is fair and reasonable and is consistent with, or below, the rates charged by attorneys providing comparable legal services under PhilaPort's existing On-Call Legal Services contracts. Given Mr. Gocial's expertise, institutional knowledge, and ability to provide efficient and effective counsel, this engagement represents a sound value to PhilaPort.

ADOPTION OF FY 26/27 OPERATING BUDGET

Philadelphia Regional Port Authority

Resolutions No. 2026-XX

July 15, 2026

WHEREAS, PhilaPort staff has presented the proposed FY 26/27 Operating Budget (which information is attached hereto as Exhibit "A" and incorporated herein by reference); and

WHEREAS, the Board of PhilaPort adopts the proposed FY 26/27 Operating Budget.

NOW, THEREFORE, BE IT RESOLVED:

1. The FY 26/27 Operating Budget is adopted and PhilaPort may seek and expend funds consistent with the approved Operating Budget for Fiscal Year 26/27
2. The Executive Director and CEO of PhilaPort, with the advice of its Chief Counsel, is hereby authorized and directed to execute, acknowledge and deliver on behalf of PhilaPort any documents or other instruments as may be necessary, including, but not limited to, execution of interagency agreements, to effectuate the purposes of this Resolution.

ADOPTION OF FY 26/27 OPERATING BUDGET

Philadelphia Regional Port Authority

Resolutions No. 2026-XX

July 15, 2026

MOVED:

SECONDED:

APPROVAL:

Qualified Majority Required: No

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Gubernatorial Appointee - County Recommendation ***

MEMORANDUM

To: Philadelphia Regional Port Authority
Board of Directors

From: George Hutchinson
Director of Finance

Date: July 15, 2026

RE: **FY 26/27 PHILAPORT BUDGET**

Background

PhilaPort operates on Fiscal Year ending June 30. Staff has met with the Budget Committee and reviewed the budget in detail.

The FY 26/27 budget includes the following:

- Total Revenue increase 21% to \$34.5M
- Total Expenses increase 52% to \$28.2M
- Debt Financing of \$7.5M
- No CW operating subsidy required

Recommendation

Staff requests that the Board adopt the staff proposed FY 26/27 Budget.

ADOPTION OF FINANCING FOR CRUISE TERMINAL

Philadelphia Regional Port Authority

Resolutions No. 2026-XX

July 15, 2026

WHEREAS, PhilaPort staff has presented the proposed Cruise Terminal Financing (which information is attached hereto as Exhibit "A" and incorporated herein by reference); and

WHEREAS, the Board of PhilaPort adopts the proposed Cruise Financing Loan.

NOW, THEREFORE, BE IT RESOLVED:

1. PhilaPort is seeking funding for the overages related to the construction of our Cruise Terminal at Hog Island. This financing is to ensure all construction costs related to cruise are paid.
2. The Executive Director and CEO of PhilaPort, with the advice of its Chief Counsel, is hereby authorized and directed to execute, acknowledge and deliver on behalf of PhilaPort any documents or other instruments as may be necessary, including, but not limited to, execution of interagency agreements, to effectuate the purposes of this Resolution.

ADOPTION OF FINANCING FOR CRUISE TERMINAL

Philadelphia Regional Port Authority

Resolutions No. 2026-XX

July 15, 2026

MOVED:

SECONDED:

APPROVAL:

Qualified Majority Required: No

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Gubernatorial Appointee - County Recommendation ***

MEMORANDUM

To: Philadelphia Regional Port Authority
Board of Directors

From: George Hutchinson
Director of Finance

Date: July 15, 2026

RE: **ADOPTION OF FINANCING FOR CRUISE TERMINAL**

Background

PhilaPort seeks financing to cover the overages related to cruise terminal construction

The financing option includes the following:

- Tax Exempt Equipment Lease (lease-purchase), \$1 buyout
- Up to \$15M
- Term of 7 years
- Rate of 3.78%
- \$2.47M Annual Payment
- Covenants:
 - 3years audited financials
 - Copy of approved FY Budget & Meeting minutes
 - Other supporting data as may be requested

Recommendation

Staff requests that the Board adopt the staff proposed TD Equipment Financing Loan